



PAK-IT

Klöckner-Bartelt Newsletter for Employees & Families

June, 1989

Klöckner-Bartelt: New Name. New Goals. New Opportunities For the Future.



In February it became official. We're now Klöckner-Bartelt, Inc. making us part of a very large, diversified, top quality company (headquartered in Duisburg, West Germany) and an international leader in the field of packaging.

Klöckner-Bartelt, Inc. is now an autonomous business, part of Klöckner, U.S.A. Packaging Group which includes three other U.S. packaging machinery firms including:

- **Klöckner Borsch - Clearwater, Florida:** forming and sealing tools for the pharmaceutical industry; packaging machinery; special equipment.
- **Klöckner Hooper - Chicago, Illinois:** thermoforming, form-fill-seal machines especially for the food industry (Example: Oscar Mayer sausage packs).

- **Klöckner Machinery - Gordonsville, Virginia:** sales arm for Klöckner-Wolkogon (West Germany) pharmaceutical packaging equipment in the United States.

Klöckner Packaging Group is a subsidiary of Klöckner-Pentaplast of America Inc., headquartered in Gordonsville, Virginia.

New Goals

For the total international Klöckner organization, the packaging industry is not a sideline - *it's top priority!* This means our company, Klöckner-Bartelt, Inc., should benefit from being part of an organization that has targeted packaging and, more important to us, packaging machinery as a major growth area for the

future. This greatly expands our company's potential for growth.

New Opportunities

Our president, Charles Brown, puts it this way, *"Working together over the past several years, we did a great job as Rexham Machinery. Now, as Klöckner-Bartelt, our horizons are broadened considerably, both as a company and as individuals. I'm excited over how this association with Klöckner will benefit us all now and in the future."*

Over the coming months, your Klöckner-Bartelt PAK-IT will be providing more information on Klöckner. This will include interesting facts on Klöckner's history, and current activities important to you as a member of the Klöckner team.



Welcome to *Klöckner-Bartelt's* **PAK-IT**

The PAK-IT is our new quarterly newsletter for all of us here at Klöckner-Bartelt, as well as our families.

The PAK-IT will be summarizing news of importance to you and your family: employee programs, activities and events . . . sales . . . engineering . . . manufacturing . . . quality improvement . . . safety.

We'll be providing information on Klöckner - our new partner in progress. And, we'll be pointing out how all of us will benefit by being part of the international Klöckner family.

The PAK-IT is for you and me and everyone else on the Klöckner-Bartelt team. As we go along, I'd appreciate your ideas on how we can make this newsletter more effective.

Thanks very much!

Charles C. Brown, President

New K-B Program Lends An Ear To Assist Employees

You and your family can take advantage of a valuable new company benefit - our *Employee Assistance Program*.

This program provides professional telephone counseling - free - to employees and their families. Here's how it works:

- Suppose you or a family member need help with a problem you can't solve. Now you can call a toll-free number for professional counseling and assurance.
- Counselors are not connected in any way with our company. They provide free, expert solutions to family, drug, alcohol, financial, legal and other problems.
- This problem-solving service is confidential. And it is for the voluntary use of employees needing this type of help.
- The toll-free number to call: **1-800-328-1952.**

Remember, our *Employee Assistance Program* is for you and your family. For more information, contact Human Resources.

Klöckner-Bartelt Sales Are Poppin' in 1989

Klöckner-Bartelt orders through May have been excellent. A great team effort by our engineering, manufacturing and sales groups has sold our specialized know-how to several key customers. This has resulted in some excellent business this year.

A good example of this team effort is the large Beatrice Foods (Orville Redenbacher) order we received for Klöckner-Bartelt microwave popcorn packaging systems. This is our third "popcorn line" order from Beatrice.

And it underscores the high level of customer satisfaction with our total capabilities.



Superior, innovative design and engineering provided the competitive edge our professional sales people needed to get the order. Top quality manufacturing, timely deliveries and service during start-up of the first two lines resulted in a satisfied customer.

And that's a winning combination!

Everyone plays an important part in any company's sales success. And, with *your* continued effort, 1989 looks like a banner year for Klöckner-Bartelt!



1st Quarter Improvement Awards: (left to right) **Marty Bechtel**, Information Systems; **Darrell Tate**, Electrical Assembly; **Roy Cleveland**, Maintenance; **Jerry Coleman**, Production Control; **Jack Plahm**, Engineering; **Bob Dufort**, Service.



2nd Quarter Quality Improvement Awards: (left to right) **Carl Langdon**, Engineering; **Adilia Costa**, Central Dispatch; **Brenda Bernius**, Electrical Assembly; **Tom Hatcher**, Accounting; **John Bowser**, Service; **Terry Ketchum**, Machine Shop.

Klöckner-Bartelt Quality Team - 1989

Klöckner-Bartelt's Quality Improvement Process is a continuing effort that relies on *your* participation! Each of us has an important role in the success of this process.

To dramatize everyone's involvement, we set up a

Quarterly Quality Employee Award system, recognizing quality performances throughout our company. Winners are selected by fellow employees from the same area.

Quality Employee Award recipients are chosen by co-

workers for quality, initiative, creativity, teamwork, positive attitude, professionalism, cost effectiveness, dependability.

Congratulations to our Quality Employee Award winners for the first and second quarters, 1989!

Quality Improvement Areas

- A.** Machine Shop, Maintenance, Tool Maker, Tool Crib Attendant, Inspection.
- B.** Assembly Department, Paint Booth, Electrical Assembly, Stockroom, Sheet Metal, Shipping, Receiving.
- C.** Manufacturing Administration, Production Control, Contract Machining, Central Dispatch, Purchasing, Manufacturing Engineering, Shop Supervision.
- D.** Administration, Accounting, Human Resources, Information Systems, Receptionist.
- E.** Engineering, Records Room, Fill Test, R&D.
- F.** Sales, Marketing, Field Sales, Inside Sales, Service Parts/Conversions, Field Service.



Gallery of Great Packages

We're proud to provide top quality packaging systems and know-how to valued customers such as General Foods.

Pictured above are some of the attractive General Foods packages produced on Klöckner-Bartelt packaging equipment.



Al Kovshak/Dick Clark: Gone Fishin'

Al Kovshak and Dick Clark retired on March 31 and they will be missed.

Al was an outstanding maintenance person. His perfect attendance during his 12 years and 38 days with our company indicates the kind of employee he was.

Dick was a highly skilled

Klöckner-Bartelt machinist. His ability and helpful attitude made him an important team member during his 7-1/2 years with our company.

Left photo: Al receives his perfect attendance plaque. Right photo: Al and Dick display their retirement party cakes, aided by Dora Warren.

Pre-Employment Drug Testing Now in Effect

Klöckner-Bartelt has joined a growing number of companies that include drug testing as part of their pre-employment physicals.

Studies show that drug users are much more accident prone, endangering themselves and non-user employees. Also, drug users are absent more and are often frequent users of group medical benefits. All of this results in reduced profit sharing opportunities.

A drug-free workplace is very important to all employees and their families. Pre-employment drug testing will help preserve this at Klöckner-Bartelt.

21 Employees Join Quarter Century Club

People are judged by the company they keep. Companies are judged by the people they keep.

Keeping good people is a strong point at our company. Fact is, there are now 21 employees - active and retired - who have logged 25 or more years of service with Rexham and Klöckner-Bartelt. That's quite a record!

Everyone who reaches the 25 year mark with our company becomes part of our Quarter Century Club. Members of this club have helped our company grow to become an international leader in the packaging industry.

A great big THANK YOU to Quarter Century Club members - a very special group - headed by Gene Mahloch, president; Bill Court, vice president; Jim Schulze, secretary.

967 Days With No Accidents!

Klöckner-Bartelt is one of the nation's safest manufacturing plants. As of June 8, our plant had operated 967 days without a lost-time accident - an outstanding record!

National statistics show that plants our size doing similar work have an average of 6-7 lost-time accidents per year. *We had none, going on three years!*

Why is our safety record so great? You and everyone else at Klöckner-Bartelt deserve most of the credit. Management can provide a safe workplace and develop good



safety programs. But it's the employees and supervisors that make it happen. Congratulations!



Klöckner-Bartelt, Inc.

5501 N. Washington Blvd.
Sarasota, FL 34243-2283
Telephone (813) 355-7141