

A monthly publication of Bartelt Engineering Company, Inc.  
Sales Promotion Department C. Stewart Worthington, Manager



BARTELT ENGINEERING COMPANY, Inc.





## MANAGEMENT byline

The last thirty days have been eventful for Bartelt Engineering Company.

We undertook a very successful week at the AMA Packaging Exposition in Atlantic City, New Jersey. The show not only provided us with the opportunity of getting acquainted with a lot of new people in packaging, but gave us a chance to renew old friendships and associations.

Our new suggestion system was inaugurated and has already produced a number of interesting ideas presently being evaluated for possible adoption.

Construction on our new production offices was completed putting our Plant Manager, his foremen and supervisors into much improved facilities. Other construction has relocated and improved our Fill Test Laboratory and Experimental Laboratory provisions.

And finally, we were quite pleased to be able to arrange to have uniforms for our production personnel. These outfits are a reflection of the pride we have in our craftsmen as representatives of Bartelt. The uniforms should save a lot of wear and tear on personal clothing as well.

So, it has indeed been a busy and gratifying month as we see the signs of continuing progress ... indications of a most interesting and challenging future for Bartelt.

Sincerely,

Harold L. Bartelt  
President

## PMMI DIRECTORS TO VISIT HERE

The 1960 meeting of the Packaging Machinery Manufacturers Institute will be held at the Wagon Wheel lodge May 17th through May 20th, with Harold Bartelt acting as Chairman and host.

Mr. Bartelt said he expects over 70 of the top executives in the packaging industry to attend the three day conference. In addition to being host, Mr. Bartelt will also take part in the Board of Directors meeting scheduled for the first day of the conference. During the following two days, PMMI members will attend general meetings covering various phases of packaging. They will also visit several manufacturing plants in Rockford, including our own.

The visiting group will arrive at our plant at 9 o'clock on the morning of the 20th. They will be conducted on a general tour of the plant designed to acquaint them with our machinery and manufacturing methods.



William T. Boston

William T. Boston, our Vice President, will lead a discussion on industry service practices during the conference.

In addition to being a machine

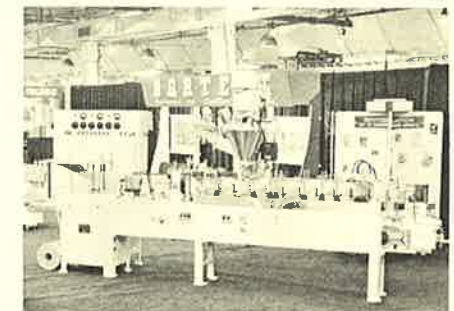
tool center, Rockford's growing importance in the packaging industry as a supply center for packaging machines and machine components helped influence the decision to hold the conference here.

## 29th AMA PACKAGING EXPOSITION

In spite of unfavorable weather, the packaging show in Atlantic City's famed auditorium was well attended.

Bartelt's booth of over a thousand square feet exhibited the Bartelt Flexible Packaging Machine, a Bartelt "Bottom Up" conveyor filler and the versatile Bartelt Standfiller with its interchangeable tooling for powders, granulars, liquids, semi-liquids and pastes. Through the courtesy of Minnesota Mining and Manufacturing Company, E. I. Dupont de Nemours & Company, The Riegel Paper Corporation, Visqueen and Milprint, Inc., the various types of web materials our flexible packager will handle were displayed.

A special display highlighting dehydrated food products packaged on Bartelt equipment generated a great deal of interest at the show.



Bartelt Show Booth

## BARTELT EMPLOYEES ENJOY NEW FACILITIES

Recent plant improvements, both in manufacturing spaces and administrative areas, have been completed to help meet our demanding manufacturing schedule.



Accounting Department Office

Among the improvements are the opening of the new offices in the Pierce Industrial Center at 1800 Broadway. The controller and his accounting department, and two territory sales managers are now located in the new offices.



New Office For Foremen

One of the most notable in-plant improvements is the new conference room and the adjoining set of offices which house the plant superintendent and the foreman.

## Greetings . . .

and a hearty welcome to our new employees:

Robert Kaiser, Machine Shop  
Charles Johnson, Machine Shop  
Benedict Conway, Machine Shop  
Warren Weerda, Machine Shop  
Ken Malmgren, Machine Shop  
Ronald Beisler, Sales  
Jim Bennett, Sales  
Stan Macfarlan, Sales  
Donna Sheets, Office  
Harry Hornagold, Engineering

## Old Hands

Congratulations are in order for the following people who celebrated anniversaries with the company during April:

Al Canfield, 5 years  
Lawrence Johnson, 11 years  
Richard Johnson, 3 years  
Joe Soroka, 10 years  
Oliver Lamb, 8 years  
Dolores Premo, 3 years  
Eugene Peterson, 10 years  
Charles Brookmeyer, 3 years  
Gavin Harvey, 6 years  
Lowell Davis, 3 years

## BEST OF LUCK . . .

to Eric Lorine, who is retiring June 1st. For the past three years Eric has handled the blueprint machine and engineering files. He may return after a vacation to help out with the files part time.

### COVER

The busy Bartelt booth at the American Management Association's 29th National Packaging Exposition in Atlantic City.

## NEW SUGGESTION SYSTEM CAN BE REWARDING

Last month the Bartelt Employee Suggestion System became effective. This system has been designed to encourage suggestions for improving company products, working conditions, and operating methods.

Any employee of the company whose position does not specifically charge him with responsibility for finding or developing new ideas for improving products, customer acceptance of products, operating efficiency, or working conditions is eligible to participate and is encouraged to do so.

An employee having a suggestion should follow this procedure in submitting his suggestion. He should describe and include as many of the following points as possible:

1. Where and how the suggestion would be applied.
2. The cost, if any, to put the idea into practice.
3. The savings which might be realized upon acceptance.
4. Factors which should be considered in improvements not involving savings (customer satisfaction, etc.).
5. Sketches for a product or machine change, and plans or procedures for an operational change.

Having done this, he should mail or bring it to the Industrial Relations office. He should be sure his name is on it to insure receiving credit for the suggestion.

There are three types of awards for accepted suggestions which are:

1. Cash awards based on opera-

tional savings, potential sales, or a similar factor.

### Cash Awards

\$100.00 Maximum

\$ 10.00 Minimum

### Yearly Grand Award

\$100.00 for most points for accepted suggestions.

2. Recognition awards in the form of a certificate signed by the President and Vice President of the company.
3. A letter of commendation signed by the President for a deserving suggestion not qualifying for a certificate.

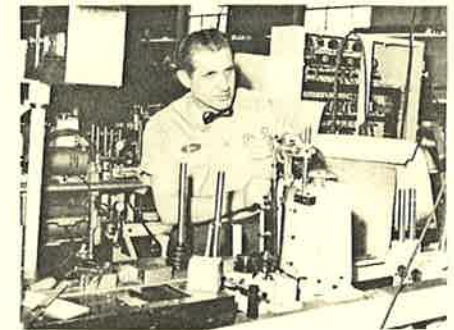
### Points

- 3 points for every \$10.00 award
- 2 points for every certificate
- 1 point for every letter of commendation

Further details concerning the suggestion system may be obtained in the personnel office.

## NEW UNIFORMS

On Monday, April 18th, Bartelt employees donned sparkling new uniforms, making this company the second in the city to adopt uniform dress for plant personnel.



Joe Soroka In New Uniform



## — SPORTS NEWS —

### BOWLING

Wrapping up a very successful season for Bartelt bowlers, Ed Champagne's Checkweighers captured league honors in two events. They turned in the high series of the year on March 10, and four weeks later, on April 7, they bowled the high team game of the year. Dick Peter's Packagers also share the laurels with their second place finish, gained by breaking a three way tie on the final night of the season.

The Cartoners, who worked their way up to seventh place at the finish after a slow start, furnished the high individual game of the year among Bartelt's participants in the league. Chet Rapean's 236 scratch game was the best of the year. Other highs for Bartelt teams and individuals:

High game—Checkweighers	1074*
High series—Checkweighers	2975*
Individual high game—	
Chet Rapean .....	236
Individual high series—	
Earl Race, Sam LaTorre	660
Individual high average—	
Red Langston .....	164
* League high	

### Final Big Ten Standings

1. Coil Brothers
2. Packagers
3. General Cement
4. Quad-Loks
5. Wales Beech
6. Dewart
7. Cartoners
8. Checkweighers
9. Menasha
10. Redin Prod. Mach.

### GOLF

The Bartelt intra-company golf league, organized by Chet Rapean, who will serve as president, and Gavin Harvey, secretary, will operate in its first season with nine two man teams.

Pairings for the 14 week schedule will be made upon completion of the qualifying rounds May 2nd.

League officials are also planning for a play-day at the end of the season at the Macktown golf course, which will be open to all employees of the company. This will be followed by a banquet in the Wagon Wheel lodge, at which trophies and prizes will be awarded.

### SOFTBALL

Montie Atkinson, who directed the Bartelt softball team to a third place finish last year in class E, is opening the 1960 class D season with an array of talented veterans and promising newcomers.

Returning regulars include: Rog Milligan, pitcher; Frank Gibson and "Tommy" Thompson, outfield; Dick Baker and Bob Atkins, infield; and Red Langston, utility.

Among the promising newcomers are: Bob Justice, infield; Gene Waterfall, infield; and Jerry Thompson, infield.

Montie sees the outlook for the season as good, even though the team will be competing in a stronger league. He is particularly encouraged by the improved hitting shown in early practices.

## TRENTON MILLING-LIBBY-McNEIL-LIBBY EXECUTIVES VISIT BARTELT

Several distinguished visitors went through our plant last month, inspecting our facilities and becoming familiar with our packaging equipment.

On March 29th, officials of the Libby-McNeil-Libby company observed checkout test on one of their new machines.

Earlier in the month, Trenton Milling executives arrived to witness the testing of a cake mix packaging production line.

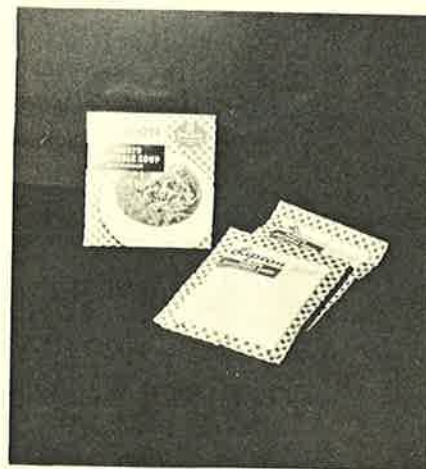


Gene Peterson and Chet Rapean with  
Harold Yoder and Richard Himmel  
of Trenton Milling



Gene Peterson with Cliff Harris of  
Libby-McNeil-Libby

## Package of the Month



Lipton Soup 2 Pak

Developed in 1950, this Lipton soup package was the first nationally advertised flexible package. Yet, it remains today one of the most modern and effective flexible pouches on the market.

Since Lipton's pioneer appearance in this package form, many popular brands of dehydrated products have changed to a similar Bartelt packaging operation.

Modern Bartelt dehydrated food packaging lines provide completely automatic operation and production rates of 60 to 120 packages a minute.