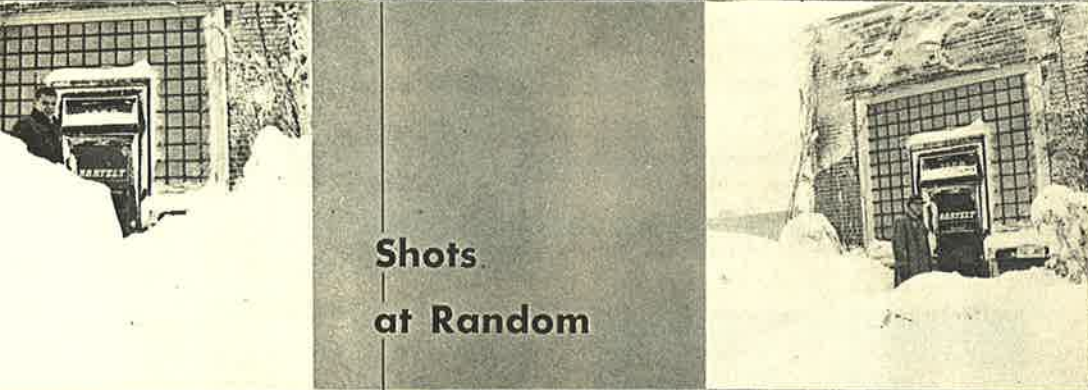
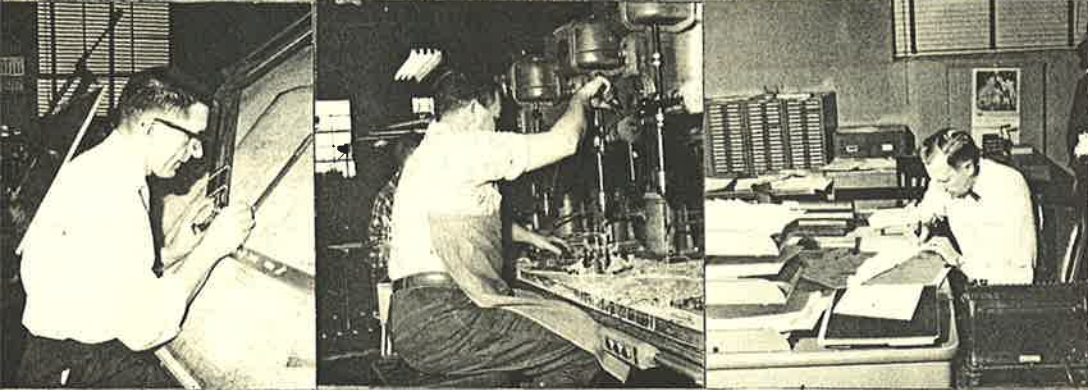


MARCH
1960

SCOPE



Shots
at Random



SCOPE is a monthly publication of the Bartelt Engineering Company,
1900 Harrison Avenue, Rockford, Illinois

BARTELT ENGINEERING COMPANY



MANAGEMENT byline

As you all know, Bartelt is now a wholly owned subsidiary of the Riegel Paper Corporation. In this issue of Scope your editors will be giving you more background on our new parent company and what our association with them will mean to each of us.

At the risk of repeating myself to many of you, I want to re-emphasize that there will be no changes in our basic operation. I remain president, and chairman of the board, retaining direct management control of the company. Our management and sales policies will not be altered by this new association.

With the single exception of my brother Don's retirement, we have lost none of our management people. So most of you will be working with and for the same people. There have been some moderate changes in individual duties and responsibilities. The majority of these have been promotions for individuals within their sphere of operations.

As you may imagine, the decision to sell the company to a parent organization was a difficult one to make; one which both Don and I pondered long and hard over. Having "brought her up from a pup" so to speak, it was difficult to think of surrendering ownership. However, it was felt that the move would be one which would benefit our company and each individual working here. The fact that all of our management personnel have elected to stay on with us and are looking to the future with optimism is a real vote of confidence.

The Riegel Paper Corporation's exceptional success and growth in the paper and converting field is a matter of record. Considering their wide range of experience in packaging, which brought them into close contact with packaging machinery of all kinds, we are quite proud that we were sought by them as a subsidiary.

Sincerely,

Harold L. Bartelt

Harold L. Bartelt
President

BARTELT JOINS RIEGEL PAPER CORPORATION

This past month the Bartelt Engineering Company became a subsidiary of the Riegel Paper Corporation of New York.

For Riegel, one of the largest paper manufacturing firms in the world, this marks the first step outside the paper products field. Until now they have concentrated their expansion efforts solely in the paper products field, although they have been working closely with manufacturers of packaging equipment for years.

Both companies have enjoyed impressive growth records in their respective fields. Founded in 1942, the Bartelt Engineering Company did not enter the packaging field until after the war. Since then, many pioneering contributions have firmly established the company in the field.

Riegel, which began operations in 1862, entered the packaging field in 1926, when it began producing glassine, a grease resistant protective paper used in the packaging of foods. Now Riegel is supplying over 600 different types of paper for printing, packaging, and other various industrial uses.

Riegel operates four paper mills and converting plants in New Jersey, a paperboard and pulp mill in North Carolina, and converting plants in Atlanta, Georgia and Edinburg, Indiana. The corporation also owns or controls about 275,000 acres of Carolina timberland.

The Riegel paper products plants are now producing over 225,000 tons of paper a year, compared to the one ton a day produced at Riegel's first plant in 1862. The 1959 Riegel sales

volume from this output is estimated at nearly \$70,000,000.

Widely known as a leading supplier of flexible packaging materials and blached food board, Riegel has more than doubled in total assets, sales and earnings in the last 10 years.



Harold Bartelt shows Mr. Schaefer and Mr. Jennings of Riegel a machine wiring system.

The merchandising and marketing policies of both companies will remain separate and unchanged, according to John L. Riegel, Chairman of the Board of the Riegel Paper Company. Mr. H. L. Bartelt noted at the time of purchase that the business philosophies of the two companies have been strikingly similar through their many years of business association*.

Mr. Harold Bartelt, who continues as President and Board Chairman, also pointed out to employees the greater opportunities for individual growth resulting from the association with Riegel.

* Both Companies have maintained a policy of supplying custom designed products to meet a customer's specific requirements while the general trend of industry has been towards standardization of products.



W. T. Boston named Vice President and Director

PROMOTIONS

Our new association with Riegel and Mr. Don Bartelt's retirement have brought about an expansion of duties and responsibilities for a number of Bartelt employees.

Mr. W. T. Boston has been named Vice President, and will be a member of the Board of Directors. Previously in charge of our sales effort, Mr. Boston will have expanded administrative responsibilities in the general management of the company.

Miss Josephine Lukas, previously personal secretary to Mr. H. L. Bartelt and Mr. D. E. Bartelt, has become a company officer with the title of Secretary.

Mr. James L. Tobin has been promoted to Sales Manager in charge of our overall sales effort, with Eugene R. Peterson and Richard H. Baker assisting as Territory Managers.

Kenneth R. Johnson takes on the important field of research as Research Director. A separate Industrial Relations Department has been estab-

lished with Mr. Volmer Sorensen as Personnel Manager.

Mr. Allen B. Canfield, Mr. Edwin F. Hume, Mr. Carl Frank and Mr. Eugene E. Mahloch have been appointed Product Managers, and will coordinate all phases of the company operation with regard to their respective products.

In the field of Product Services, Mr. Dave Rosenberg has been named Manager of Inspection and the Development Lab. Mr. Lloyd Nalley becomes Manager of the Electrical Department.

Old Hands

Congratulations are in order for the following people who celebrated anniversaries with the company during February:

Josephine Lukas, 11 years
John Corcoran, 9 years
Eric Lorine, 3 years

Greetings . . .

and a hearty welcome to our new employees:

Dennis Conwell, Engineering
Nellie Whitney, Office
Melroy Knee, Engineering
Robert Justice, Service
Gene Waterfall, Sales
Jerry Thompson, Production Office
Welcome back to Al Goday who has returned from the service. Al will resume his duties as records clerk.

COVER

Final contract is signed by principals of Bartelt and Riegel, Charles Shaehrer, Fred Jennings (of Riegel), Harold Bartelt and Don Bartelt.

HANDICAPPED FIND HELP AND HOPE AT ROCKFORD EASTER SEAL CENTER

This is the second of a series of articles designed to better acquaint "Scope" readers with the community in which they work and live.

Regardless of age, race, or creed, Rockford's handicapped are well taken care of. Crippling diseases such as cerebral palsy, polio, muscular dystrophy, multiple sclerosis, arthritis, or accidents strike many Rockford citizens each year. Many of them are just starting out in life. In fact, the largest percentage of patients are children.

But they have learned to fight back. At the Rockford Easter Seal Center, 428 Sixth Street, trained therapists work hard to guide these unfortunates back to a normal, healthy life, or as near as they can hope to come to one.



Learning to walk.

The center, sponsored by the Rockford Association for the Crippled, provides its services at a cost the patient can afford. Those who are unable to pay are as welcome as any, for acceptance is based on

need, not financial status. This is made possible through the sales of Easter Seals.

To help a patient regain the motor functions necessary for a normal life, both physical and occupational therapy are used at the center.

Summer Camp

In addition, each year the center provides a vacation outing for handicapped children at a special summer camp equipped and staffed for the purpose of giving these children a safe, healthful and happy vacation. For those who cannot afford the fee, "camperships" are provided.



Wants to be useful again.

The Easter Seal Center is not a community chest agency, so it is wholly dependent on the contributions it receives from Easter Seals for its continuation.

We can be proud of our community for supporting the Easter Seal Center, and we can be even more proud of the citizens who contribute by buying Easter Seals.

— SPORTS NEWS —

BOWLING

Marion Hall's Checkweighers, paced by Earl Race's league leading 660 series, have moved out of the cellar.

The red hot Checkweighers have now won six of their last nine games.

Dick Peter's Packagers just missed turning in the highest team single game of the season. Their 1045 series was only 13 pins shy of the season's high. Really hitting their stride, the Packagers are now only one game out of second place as they beat the Quad-Loks two out of three.



Chet Rapean displays form.

Chet Rapean of the Cartoners has been coming up with some fine games lately. His 633 on January 28 paced the league.

Big Ten Standings

	Won	Lost
1. Coil Bros.....	43	17
2. Quad-Loks	34	26
3. General Cement.....	33	27
4. Packagers	32	28
5. Wales-Beach	31½	28½
6. Menasha	28	32
7. Dewall	28	32
8. Cartoners	27	33
9. Checkweighers	22	38
10. Redin Prod. Mach.....	21½	38½

BASKETBALL

Bartelt's Cagers, after dropping two games to Whitney and Gunite, who at the time were tied for the league lead, looked forward to the last two games with Spengler and Rockford Machine Tool.



Bill Atkinson scores.

In both contests the Bartelt Cagers held their own in the first half, but in both cases they faltered after the break.

Whitney, having one of its best nights, pulled steadily away in the second half to win going away. Rog Milligan topped Bartelt with 20 points.

Against powerful Gunite, the Bartelt Cagers let a five point halftime deficit turn into a rout.



Up and in for Rog Milligan.

MR. DONALD E. BARTELT

RETIRES



Distinguished career.

After a long and distinguished career with Bartelt Engineering Company, Mr. Donald E. Bartelt has retired from his position as Executive Vice President.

Don was a co-founder of the company, along with his brother, Harold, in 1942. Starting out with an unknown four man operation, he and Harold built a firm of international reputation in the packaging machinery field.

Don's steadfast belief that our organization must recognize individual rights and needs and be of real benefit to our community as well as customers has been a strong factor in the success of our company. All of his many friends at Bartelt extend their very best wishes for Don's continued success and happiness.

Package of the Month



Reprinted courtesy Modern Packaging

Developed in co-operation with the Scientific Packaging Corporation of Newark, New Jersey, this disposable Polyethylene and paper liquid bleach pouch has introduced major economies and convenience to both laundrettes and housewives.

The package, called Hy-tex Liqui-Pak contains a 15% Sodium Hypochlorite bleach solution and demonstrates the achievements made possible by close coordination among converting, package-design and package machinery operations.