



## MANAGEMENT byline

We're now part of one of Rockford's most worthy youth projects -- Junior Achievement.

We should be proud of our four volunteers who this month are organizing a Bartelt-sponsored J.A. company of ambitious youngsters. These high school age boys and girls will be learning what it's like to be in the busy manufacturing world. The Bartelt company advisers are Jim Bennett, Larry Carlson, Gavin Harvey and Bill Worthington.

Joining Junior Achievement serves a double purpose. On one hand, we're helping young people become better citizens. We also will have a hand in developing prospective business leaders, who might some day be with us here at Bartelt.

They'll learn the in's and out's of competitive business as Junior Achievers, and they won't be spared any of the problems of modern industry either. One thing that will be driven home to them will be the high cost of developmental work. They will see, as we do, how success or failure will hinge on good research for steady growth.

Overhead and capital equipment costs and problems of wages and salaries will come into the picture, too. Even the regular corporate income tax of up to 52% will be taken out of their profits by the Junior Achievement organization.

One more result of this experience should be to the benefit of our four advisers. They have volunteered for a project that will enrich their knowledge and perspective as adult members of industry. They deserve our wholehearted support during the current Junior Achievement term.

Sincerely.

Hawl & Barties Harold L. Bartelt

President

## Four Given Cash Awards for Suggestions









Suggestion award winners (above from left) Dick Peters. George Wainwright, Earl Race, (left) Montie Atkinson.

### Other Good Ideas Cited By Commendation Letters

For their suggestions on how to make our plant safer and more efficient, four of our employees recently were awarded a total of \$60 cash. and three others received letters of appreciation from President Harold L. Bartelt.

Cash awards went to Dick Peters. \$20; George Wainwright, two awards of \$10 each; Earl Race, \$10; and Montie Atkinson, \$10.

Other suggestions were recognized by letters from the president to Race. Wainwright, Sam Latino, Gunnar Rahm, and Elias Saltman.

Peters' suggestion was for a display board showing a number of frequently used machine parts to be kept handy for engineers' reference. The idea is expected to save time for engineers, who might otherwise have to make trips to the stockroom to check on the parts.

Wainwright was a cash winner for suggesting the use of  $\alpha$  pump mounted on a truck with two 50-gallon drums to remove and replace coolant on our machines. This would allow better disposal of coolant and would, it is believed, save two hours every time coolant is changed.

Also from Wainwright came the cash winning idea of assigning an expeditor to set due dates on all parts and see that the deadlines are met to insure uninterrupted assembly operations.

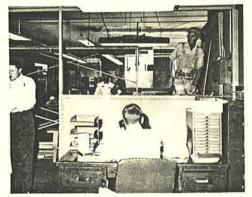
Earl Race recommended maximum tolerances on parts made by our jobbers, instead of the present practice of giving them tolerance figures of "plus or minus" designated dimensions. Assigning tolerance limits is expected to reduce polishing time in Sub-assembly.

Montie Atkinson designed a hoist to be used at each end of a machine to lift it prior to sliding a skid under it for crating the machine. His suggestion is expected to save two hours per operation and to result in increased safety.

### Cover

Larry Ferraro is shown installing an auger on a Bartelt Filler for a filler test

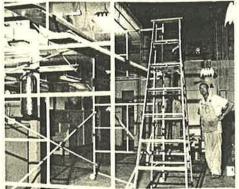
## Front Offices Acquire That Spacious Look



The spirit of togetherness has taken over between our general office and the Production Engineering Department. Since the wall separating the two areas has been gone, we've found it much easier to get around.

Although it was pretty noisy for awhile, as workmen ripped down the wall and erected another, no-body minded too much and things were soon back to normal.

The change gave Engineering an additional 330 square feet of floor space, expanding the department's elbow room to more than 2,250 square feet to accommodate more engineers.





### Awards Program Gives Boost to Plant Safety Plan

A good idea for making our plant a safer place to work deserves more than a pat on the back.

Realizing this, our Safety Committee put its collective head together and came up with a quarterly awards program for officially recognizing those of us who offer usable suggestions to reduce hazards in the plant.

A valuable program from the company's point of view, the plan will also mean a merchandise certificate for each winner. What you can do is this:

Submit your safety idea to your supervisor, who then will forward it to a judging committee, composed of William T. Boston, Ed Hume and Al Canfield.

All suggestions will be grouped for judging by department, then into groups of persons with similar jobs. It is hoped that the quarterly judging will result in an award winner for each of these smaller groups.

At the end of four quarters, an annual award will be given to the year's best group.



Our new Assembly night shift: Left to right, Foreman Bill Myers, Lloyd Johnson, Herman Morrison, Bill Atkinson, Andrew Frisella, Maynard Hughes, Bill Schissel, Charles Davis, Clayton Schulze.

### Night Operation Expands to Assembly Floor

Our shop has become a pretty busy place after the sun goes down.

With our new Assembly Floor night shift, we now have two major shop departments working from early morning to past midnight. The Machine Shop night shift was started last summer.

Bill Myers, a Bartelt veteran of more than 12 years, is foreman of the new seven-man crew.

## Old Hands

Congratulations are in order for the following people who celebrated anniversaries with the company during September:

Gunnar Rahm, 13 years
Paul Dooley, 8 years
Arthur Johnson, 7 years
Claude Cowan, 5 years
Larry Ferraro, 5 years
Frank Gibson, 5 years
Dick Peters, 5 years
Volmer Sorensen, 3 years
Frances Spiekys, 3 years
Edwin Thompson, 2 years
Carl Frank, 1 year
Arlond Welk, 1 year

The night shift was needed, said Plant Manager John Corcoran, because of our increased business and resulting shortage of shop space.

# Greetings . . .

and a hearty welcome to our new employees:

Carl Anderson, Accounting
James Cox, Machine Shop
Jess Darden, Engineering
Charles Davis, Assembly, night
Joseph Fraizer, Material Handling
Andrew Frisella, Assembly, night
Edward Hippman, Engineering
Henry Janssen, Final Assembly
Stuart Klinger, Engineering
Tadeusz Lampert, Engineering
Louis Latino, Production Control
Eugene McQuality, Machine Shop,
night

Herman Morrison, Assembly, night Ronald Oliphant, Material Handling

Marjorie Olson, Receptionist Herchel Roberts, Material Handling Bill Schissel, Assembly, night Clayton Schulze, Assembly, night Barbara Watkins, Accounting



We'll Long Remember Bartelt's 'Sportnic 1960'







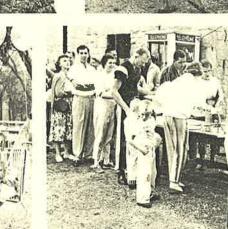
























## Three Men Promoted to Managerial Posts

Three managerial promotions were announced during August and September. Richard H. Baker, Midwest territory manager, became assistant sales manager. Edwin F. Hume was elevated from product manager packagers and cartoners to assistant plant manager. Allen B. Canfield has expanded his product manager's responsibilities into Ed's old product area, packagers and cartoners.

#### Richard H. Baker



Dick is now in charge of all administrative sales functions, including quotations, specifications and releases, customer samples, and sales correspondence. His promotion

Dick Baker

means expansion of the Sales Department's internal activities to speed the flow of information between the field and the office.

Dick came to us in July, 1953, after graduating from Massachusetts Institute of Technology with degrees in economics and mechanical engineering. He first was assigned to Engineering, then to Sales in charge of proposals. From 1954 to 1959, he represented Bartelt in Cleveland Ohio, before being named Midwest manager.

Dick and his wife, Sally, and a brand new son live at 2409 Harris Rd., Rockford. His hobbies include skiing, baseball, golf, and bridge.

#### Edwin F. Hume

Ed moved into a newly formed position as assistant to Plant Manager John Corcoran. His new responsibilities consist of controlling the accuracy of prints released to Production Control and working closely with supervisors to implement changes, additions, and corrections. He also will supervise inspections. Joining Bartelt



Ed worked as a liaison engineer, then as sales design engineer. He later was assigned as product design engineer until being appointed product

Ed Hume

manager last February.

He received bachelor's degrées in industrial education and education from Stout Institute, Menomonie, Wis.

Ed and Helen Hume and a son live at 1015 Parkside Drive, Rockford.

Among Ed's favorite pastimes is watching baseball and football games.

#### Allen B. Canfield



Al first came to Bartelt about 10 years ago as a draftsman, later moving up to assistant chief packager engineer.

Leaving after  $2\frac{1}{2}$  years, he returned in April, 1955, as a

Al Canfield

designer, then as assistant chief engineer, research technician, and recently, was appointed product manager.

He holds a B.S. in aeronautical engineering from Texas A & M.

Al. his wife. Artie, and four children live at 218 N. Chicago Ave. His hobbies are hunting, fishing, and baseball.

## Ken Johnson Wins Youth Leader Award

Congratulations to Ken Johnson, supervisor of our Research and Development Department, who was presented a Youth Leader award by the Rockford Chamber of Commerce.

The award, for his work as awards



chairman of Cub Scout Pack 413, was one of the honors presented to Rockford youth leaders September 7 at a program in the Coronado Theater.

Ken has been Pack 413 Ken Johnson

awards chairman since last May, but has worked with the pack for three years. His wife, Mary Ann, is den mother of the den of which two of their sons, John 8, and Owen 10, are members.

Ken is also vice president of the P. A. Peterson PTA, which sponsors the Cub pack.

His interest in helping youth extends to other organizations as well. As chairman of the Cosmopolitan club's Boys' Farm School committee, he heads a program that includes sending of birthday and Christmas gifts to the 62 boys at the school, treating them to dinner, and visiting them at the school, located at Durand.

Cosmopolitan Club Charities, Inc., which Ken is also involved in, pays for plastic surgery for needy children with the proceeds of the organization's annual Rockford Women's Professional Golf Tournament.

In the sports line, Ken is active in Rockford Midget League baseball.

### Robert Lamb Is Named **Bartelt Vice President** For New York Sales

Lamb, who heads our New York City sales headquarters, has been appointed Bartelt Vice President in

Robert D.



Robert D. Lamb

Charge of New York Sales.

The appointment was announced last month by President Harold L. Bartelt and our board of directors.

Bob's association with the company goes back to the early days of Bartelt's role in the packaging machinery field in 1948. He has been responsible through the years for many of our biggest eastern accounts.

Representing Bartelt in eastern New York State, New Jersey, and Connecticut, Bob is well known in the packaging field.

Members of his sales force in New York are his brother, lack, Howard Weber, and Charles Stroud.



Gunnar Rahm makes last minute check of his briefcase before striking out on a service call to Venezuela.

## It Took Only Two Seasons To Make The Top

In view of the fact we've had only two seasons' experience, winning the Class D RIAA softball title seems even more spectacular.

We're justly proud of the 13 men who put on uniforms and went out for the Wednesday night games for 17 weeks straight. Their hitting, pitching and fielding prowess showed the others in the class we have the best in organization, talent and spirit.

The players are as proud of their manager, Montie Atkinson, as he is of them.

#### He Knew a Winner

"He had confidence even when we were down," one of his teammates said. "He knew the team would win from then on and it did."

Rog Milligan deserves special mention for his excellent pitching throughout the season.

The count for us at the end was 14 won, 3 lost.

Four Bartelt players — Milligan, Dick Baker, Tommy Thompson, and Gene Waterfall — went on to help win one of two Class D All-Star games. Montie was a coach for the team, which edged the Class E'ers 4-3, then yielded to Class C men 5-2.

At our plant picnic last month, each player received a certificate for a team jacket of cardinal with white trim.

Jerry Thompson won the batting honors for the year with a .423 average. His RBI record of 14 was second only to his brother Tommy's 15. Tommy was second in batting with .390, and he scored 19 times to equal Jerry's scoring record.

Gene Waterfall led the team in runs scored — 25 — as official lead-off man.

Denny Conwell, with .366, and Bob

Justice, with .358, were third and fourth in batting.

#### Milligan Second in RBI's

Milligan's 14 RBI's tied him for second in that category, followed by Waterfall, Justice and Red Langston, 11 each. Baker batted in 10 runs.

Langston scored 16 points for third place in scoring. Milligan racked up 12 for fourth.

Our other team members responsible for the year's success are Al Canfield, Sonny Chamberlain, Jim Cowan, Frank Gibson, and Jim Tobin.

### Mahloch, Rapean First To Finish Links Matches





Gene Mahloch on top of the ball.

Chet Rapean watches it drop in.

First to finish in our 1960 golf competition were Gene Mahloch and Chet Rapean, winding up with a 56.3%. Their team average was 103 in the 14 games.

Still in the lead percentagewise were Jim Bennett and Larry Ferraro with 70.5% and a team average of 95.

The team standings are:

	Possible	Points	
Team	Points	Won	Pct.
Bennett - Ferraro	288	203	70.5
Alton - Latino	264	150	56.8
Mahloch - Rapean	336	189	56.3
Haight - Justice	240	129	53.7
Milligan - Stephenson	240	123	51.3
Carlson - Hornagold	216	95	43.9
Cowan - Koenigsaecker	168	64	38.1
Harvey - Tysver	216	41	18.9

### Bartelt Hosts Plant Visits by Quaker Oats Company, Modern Packaging Magazine Representatives

A number of distinguished visitors went through our plant last month, inspecting our facilities and becoming familiar with our packaging equipment.

Among them were Ray B. Watters, Latham Conger, Robert B. Smith and Gordon Parker of the Quaker Oats Company in Chicago. They inspected new Bartelt packaging developments and fill test operations on September 9.

Robert J. Kelsey, engineering editor of Modern Packaging Magazine, visited the plant with William Kennedy, MP's sales representative, on September 13. It was Mr. Kelsey's first view of our facilities.



Larry Ferraro conducts fill test as Latham Conger, Robert B. Smith, Gordon Parker of Quaker Oats Company look on.



Stu Worthington and Art Johnson with Robert Kelsey, left, and William Kennedy of Modern Packaging Magazine.

## Package of the Month



Wilkins-Rogers' Washington cake mix.

One of many popular mix products produced by the Wilkins-Rogers Milling Company, Inc., of Washington, D. C., this nine-ounce cake mix has become a great favorite of housewives with smaller families to feed.

This and many other of its fine products Wilkins-Rogers packages with Bartelt equipment.

We are pleased to have helped the Wilkins-Rogers people in providing their customers with products of quality and convenience...well packaged.